





Module 3: INPUTS AND TOOLS

Chapter 7: Financial Statements

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Faculty Bio



						Module	Chapter
					Hours to	Practice	Practice
Module	Topic	Weight	LOS	Exam Qs	Study	Qs	Qs
Module 1	Industry overview	5%	7	7 6	5	28	28
Chapter 1	The Investment Industry: A Top-Down View	376	,				20
Module 2	Ethics and regulation		14	12	10	91	
Chapter 2	Ethics and Investment Professionalism	10%					49
Chapter 3	Regulation						42
Module 3	Inputs and tools						
Chapter 4	Microeconomics						53
Chapter 5	Macroeconomics	200/	50	24	20	201	57
Chapter 6	Economics of International Trade	20% 50			20	291	47
Chapter 7	Financial Statements						70
Chapter 8	Quantitative Concepts						64
Module 4	Investment instruments						
Chapter 9	Debt Securities		29	24	20	213	69
	Equity Securities	20%					72
Chapter 11	Derivatives						42
Chapter 12	Alternative Investments	1					30
Module 5	Industry structure						
Chapter 13	Structure of the Investment Industry	20%	27	24	20	96	28
Chapter 14	Investment Vehicles	2076					29
Chapter 15	The Functioning of Financial Markets						39
Module 6	Serving client needs						
Chapter 16	Investors and Their Needs	5%	12	6	5	76	35
Chapter 17	Investment Management						41
Module 7	Industry controls						
•	Risk Management	20%)% <u>24</u>	24 24	<u>20</u>	<u>154</u>	51
Chapter 19	Performance Evaluation	20%					53
Chapter 20	Investment Industry Documentation						50
	Total	100%	163	120	100	949	949

AFTER COMPLETING THIS CHAPTER, YOU SHOULD BE ABLE TO DO THE FOLLOWING:

- a) Describe the roles of standard setters, regulators, and auditors in financial reporting;
- b) Describe information provided by the balance sheet;
- c) Compare types of assets, liabilities, and equity;
- d) Describe information provided by the income statement;
- e) Distinguish between profit and net cash flow;
- f) Describe information provided by the cash flow statement;
- g) Identify and compare cash flow classifications of operating, investing, and financing activities;
- h) Explain links between the income statement, balance sheet, and cash flow statement;
- i) Explain the usefulness of ratio analysis for financial statements;
- j) Identify and interpret ratios used to analyse a company's liquidity, profitability, financing, shareholder return, and shareholder value.

ROLES OF STANDARD SETTERS, AUDITORS, AND REGULATORS IN FINANCIAL REPORTING

Standards for financial reporting are typically set at the national or international level by private sector accounting standard-setting bodies.

International Financial Reporting Standards (IFRS) Published by the International Accounting Standards Board (IASB)

US Generally Accepted Accounting Principles (US GAAP)

As of 2013, most countries require or allow companies to produce financial reports using IFRS.

In the United States, US-based publicly traded companies must report using US GAAP, but non-US-based companies may report using IFRS.

When standards allow some choice, the accounting method that a company chooses affects the earnings reported in the company's financial statements.

Regulators support financial reporting standards by recognising, adopting, and enforcing them and by implementing and enforcing rules that complement them.

LOS a: Describe the roles of standard setters, regulators, and auditors in financial reporting.

ROLES OF STANDARD SETTERS, AUDITORS, AND REGULATORS IN FINANCIAL REPORTING

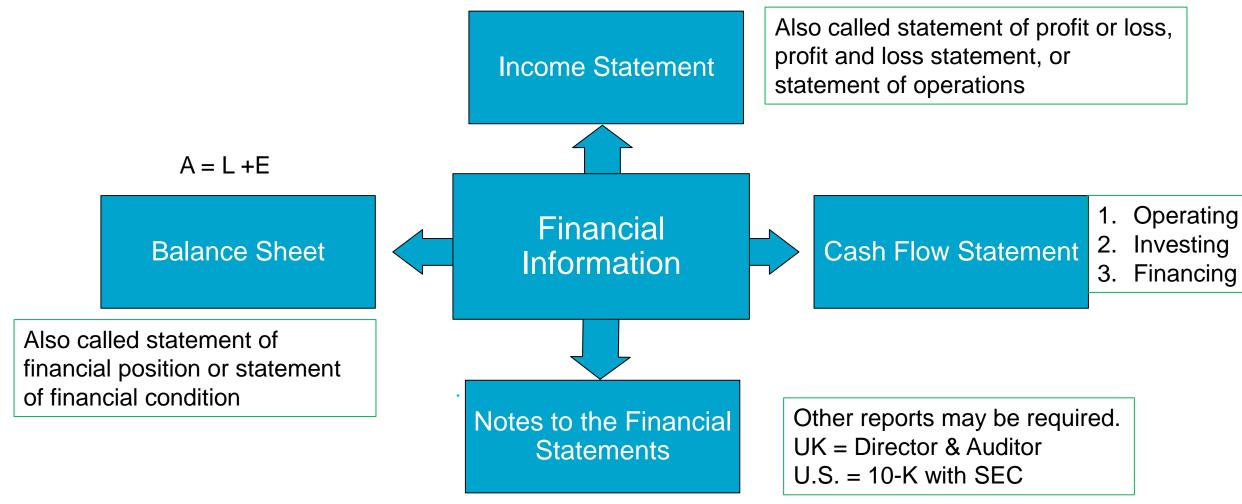
Auditors: Before they can be published, the financial statements must first be reviewed by independent accountants called auditors

Unqualified or Clean Opinion	Adverse Opinion
Means that the financial statements are prepared in accordance with the applicable accounting standards	Indicates that the financial statements do not comply with the accounting standards and, therefore, do not provide a fair representation of the company's performance.

Note that a clean audit report does not always imply a financially sound company, but it only verifies that the financial statements were created and presented correctly. It is not a judgement on the company's performance but on how well it accounted for its performance.

LOS a: Describe the roles of standard setters, regulators, and auditors in financial reporting.

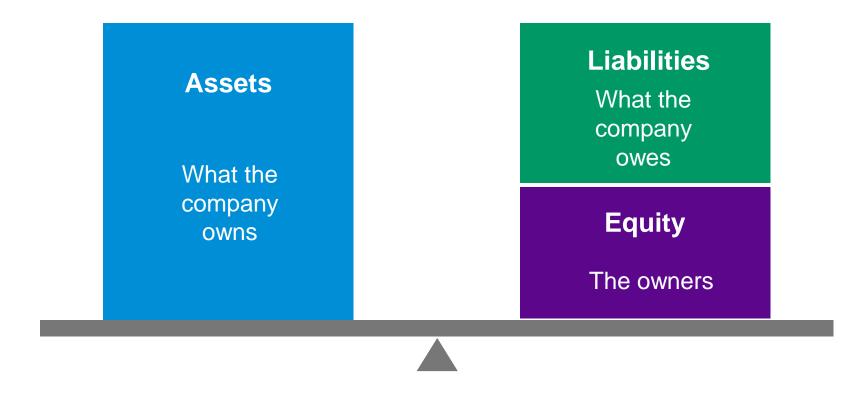
FINANCIAL STATEMENTS



LOS b: Describe information provided by the balance sheet.

THE BALANCE SHEET

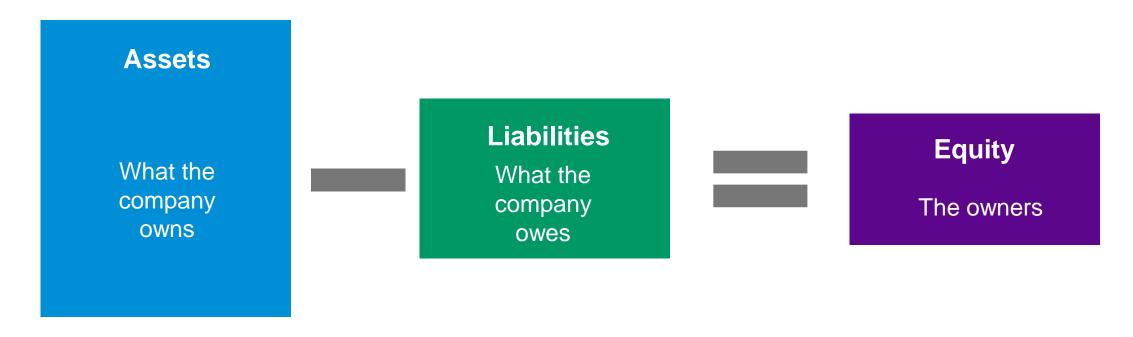
A = L + E Total assets = Total liabilities + Total shareholders' equity A - L = E Total assets - Total liabilities = + Total shareholders' equity A - E = L Total assets - Total shareholders' equity = Total liabilities



Also called statement of financial position or statement of financial condition It is at a point in time!

LOS b: Describe information provided by the balance sheet.

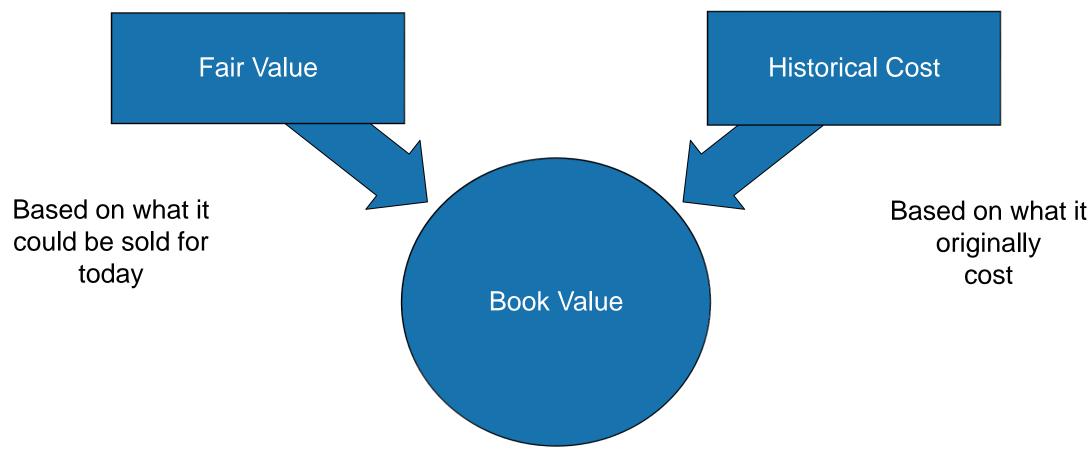
THE BALANCE SHEET



Equity reflects the **residual value** of the company's shares.

This value is generally not the same as the company's current market value, which is the value that the market believes the company is currently worth or how much investors are willing to pay to own the shares of the company.

REPORTED VALUES ON THE BALANCE SHEET



ABC COMPANY: STATEMENT OF FINANCIAL POSITION

As of 31 December

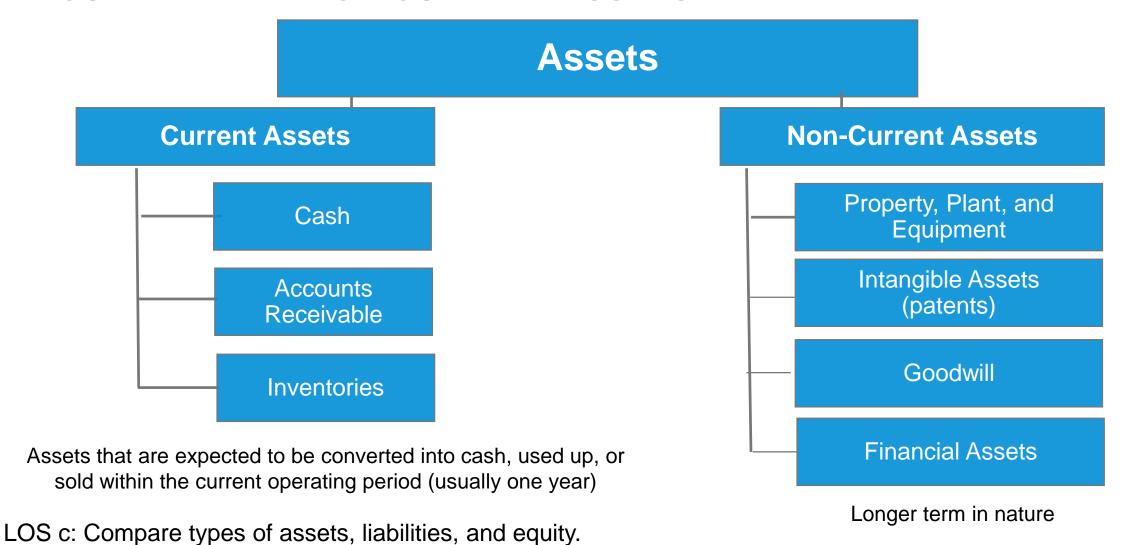
(\$ millions)

Assets	20X2	20X1
Cash	\$25	\$16
Accounts receivable	40	35
Inventories	95	90
Other current assets	5	5
Total current assets	\$165	\$146
Gross property, plant, and equipment	\$460	\$370
Accumulated depreciation	(160)	(120)
Net property, plant, and equipment	\$300	\$250
Intangible assets		100
Total non-current assets	\$400	\$350
Total assets	\$565	\$496

ABC COMPANY: STATEMENT OF FINANCIAL POSITION (CONTINUED)

As of 31 December				
(\$ millions)				
Liabilities and Equity	20X2		20X1	
Accounts payable	\$54		\$50	
Accrued liabilities	36		36	
Current portion of long-term debt	10	_	10	_
Total current liabilities		\$100		\$96
Long-term debt	232		200	
Total non-current liabilities		\$232		\$200
Total liabilities		\$332		\$296
Common stock	\$85	. (122	\$85	
Retained earnings	_ 148	+\$33	115	_
Total owners' equity		\$233		\$200
Total liabilities and equity		\$565		\$496

CURRENT AND NON-CURRENT ASSETS



NON-CURRENT ASSETS

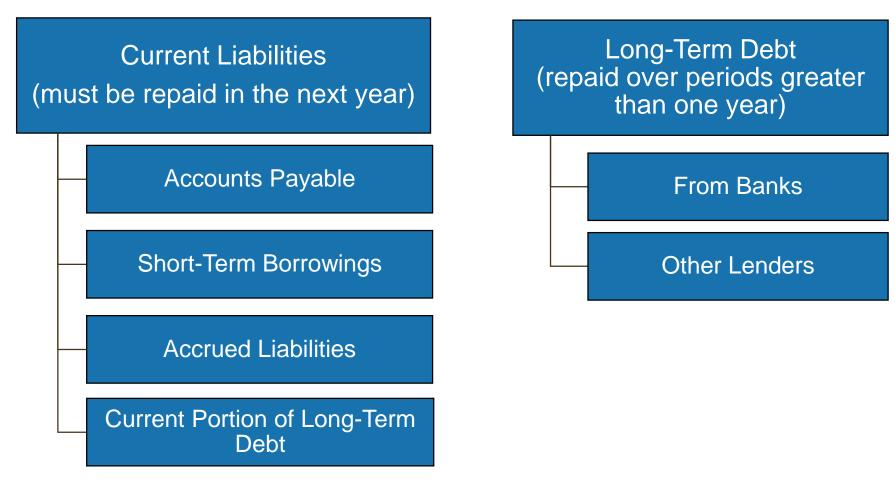
When a company purchases a long-term (non-current) asset, the purchase amount is capitalised and reported as an asset on the balance sheet.

The company allocates the cost of that asset over the asset's estimated useful life, a process called depreciation (or amortisation for intangible assets).

- The amount allocated each year is called the depreciation (or amortisation) expense, and it is reported on the income statement as an expense.
- Accumulated depreciation is the sum of the reported depreciation expenses for the particular asset.
- Net book value is calculated as the gross value of the asset minus accumulated depreciation (or amortisation).

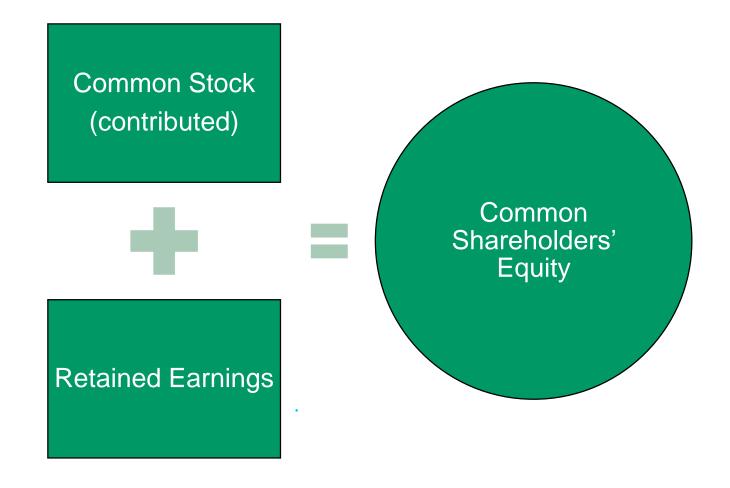
LOS c: Compare types of assets, liabilities, and equity.

LIABILITIES: CURRENT AND LONG-TERM



LOS c: Compare types of assets, liabilities, and equity.

COMMON SHAREHOLDERS EQUITY



LOS c: Compare types of assets, liabilities, and equity.

THE INCOME STATEMENT



Sometimes called the statement of profit or loss, profit and loss statement, statement of operations, or P&L

The **Balance Sheet** was at a point in time. The **Income Statement** is for a period of time.

LOS d: Describe information provided by the income statement.

ABC COMPANY: INCOME STATEMENT

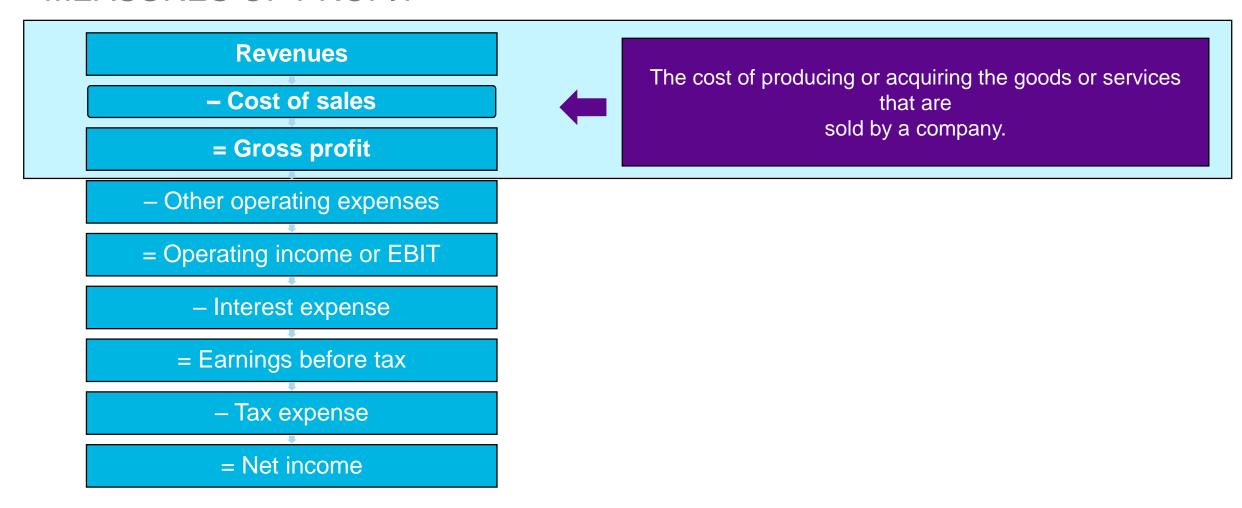
LOS d: Describe information provided by the income statement.

Year Ending 31 December 20x2

(\$ millions)		
Revenues		\$650
Cost of sales		(450)
Gross profit		\$200
Other operating expenses		
Selling expenses	\$(30)	
General and administrative expenses	(20)	
Depreciation expense	(40)	
Total other operating expenses		(90)
Operating income		\$110
Interest expense		(15)
Earnings before taxes		\$95
Income taxes		(19)
Net income		\$76
Additional information:		
Dividends paid to shareholders		\$43

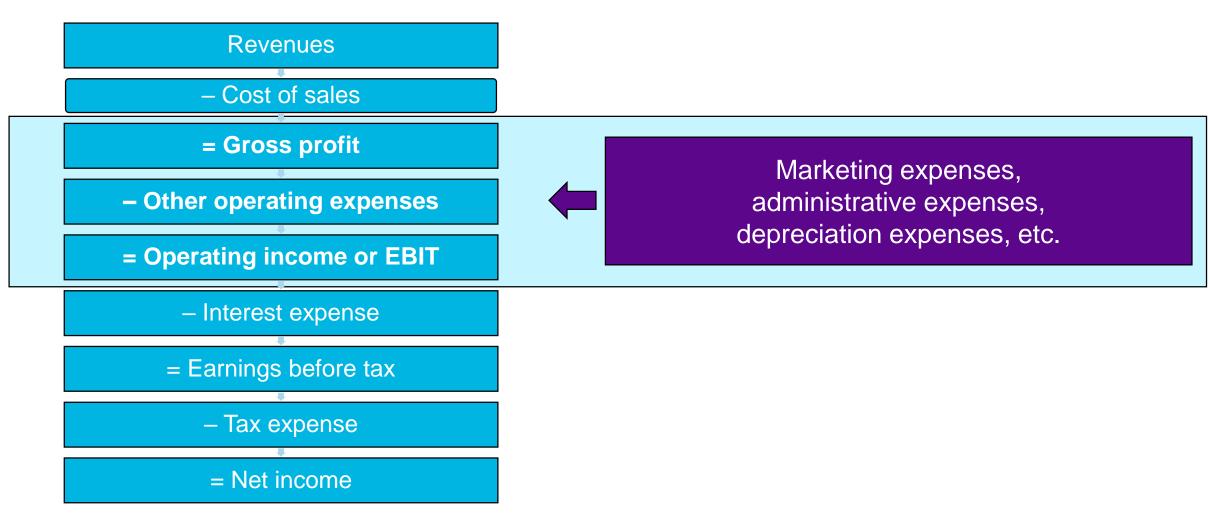
Note: Net Income
minus dividends
= Change in
retained earnings
= \$76 - \$43 = \$33
(Change shown on the
balance sheet)

MEASURES OF PROFIT



LOS d: Describe information provided by the income statement.

MEASURES OF PROFIT



LOS d: Describe information provided by the income statement.

PRACTICE Q: MODERATE

- Q. Which of the following is an example of an operating expense?
- A. Dividends paid to shareholders
- B.Interest payments made on a bank loan
- C.Depreciation expenses for plant and equipment

PRACTICE Q: MODERATE

- **Q.** Which of the following is an example of an operating expense?
- A. Dividends paid to shareholders
- B. Interest payments made on a bank loan
- C. Depreciation expenses for plant and equipment

Dividend payments are not expenses and are not incurred in the operations of the company. Dividend payments are reported as a financing activity on the cash flow statement

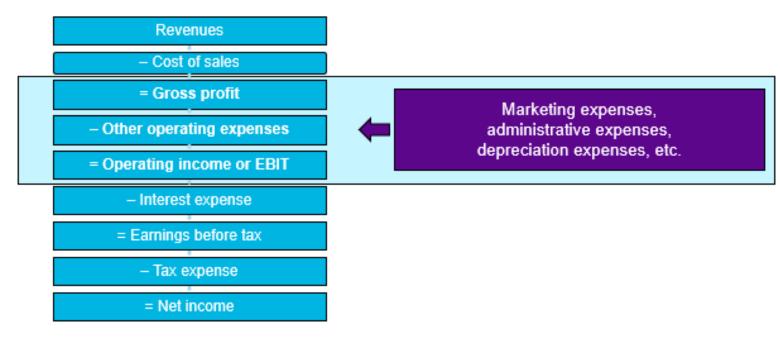
Interest payments are reported on the income statement as a financing expense, not as an operating expense.

Also:

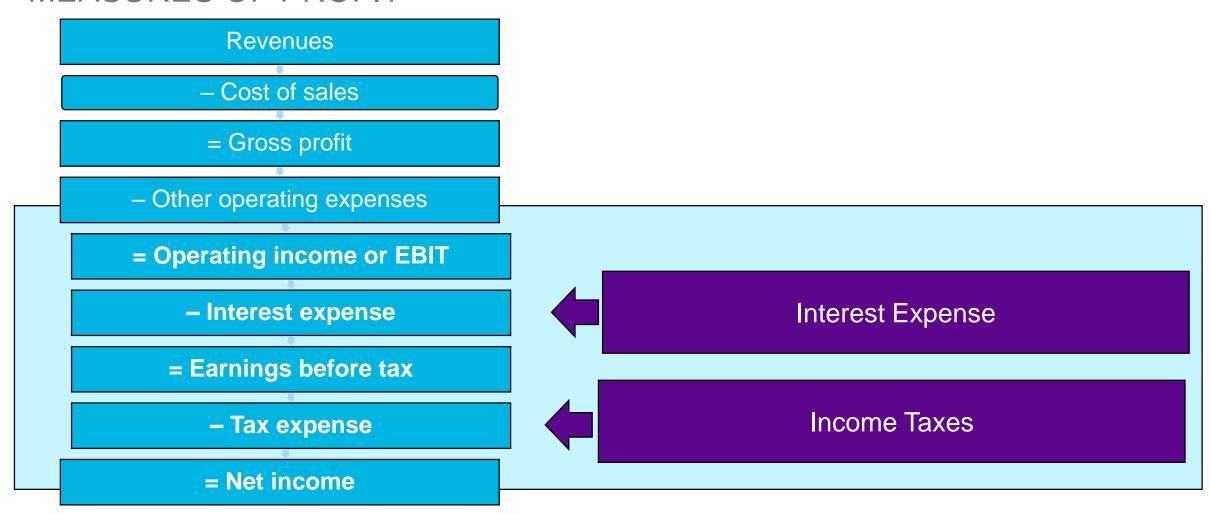
Payment for inventory is a cash outflow for an operating activity

The purchase of a machine is a cash outflow related to investing activities

MEASURES OF PROFIT



MEASURES OF PROFIT



LOS d: Describe information provided by the income statement.

MEASURES OF PROFIT

Earnings before interest, taxes, depreciation, and amortisation

= EBITDA = EBIT + Depreciation and amortisation

(offers a closer approximation of operating cash flow than EBIT)

Earnings per Share = EPS = Net Income/Number of Shares

Dividends per Share = DPS = Dividends/Number of Shares

LOS d: Describe information provided by the income statement.

PROFITS ≠ CASH FLOW

Profit (or Loss) = Revenues – Expenses



Cash flow = Cash received – Cash paid

LOS e: Distinguish between profit and net cash flow.

SOURCES AND USES OF CASH

Cash from Operating Activities



Cash from Investment Activities



Change in Company's Cash Balance



Cash from Financing Activities

LOS f: Describe information provided by the cash flow statement.

ABC COMPANY: STATEMENT OF CASH FLOWS

Year Ending 31 December 20x2

(\$ millions)

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operating dottvittes		
Net income	\$76	
Plus depreciation expense	40	
Minus increase in accounts receivable	(5)	
Minus increase in inventories	(5)	
Plus increase in accounts payable	4	
Net cash flow from operating activities		\$110

LOS g: Identify and compare cash flow classifications of operating, investing, and financing activities.

ABC COMPANY: STATEMENT OF CASH FLOWS

¹From previous slide

Year Ending 31 December 20x2		
(\$ millions)		
Net cash flow from operating activities ¹		\$110
Investment activities		
Less investment in property, plant, and equipment	\$(90)	
Net cash flow used in investing activities		\$(90)
Financing activities		
Cash inflows from borrowing (long-term debt)	\$32	
Cash inflows from new share issues	0	
Minus dividends paid to shareholders	(43)	
Net cash flow used in financing activities		\$(11)
Net increase (decrease) in cash		\$9
Beginning cash		16
Ending cash		\$25

PRACTICE Q: EXPERT

To understand the changes in a company's long-term assets over the year, an investor would review the company's:

- A. cash flow statement.
- B. statement of operations.
- C. statement of financial position.

PRACTICE Q: EXPERT

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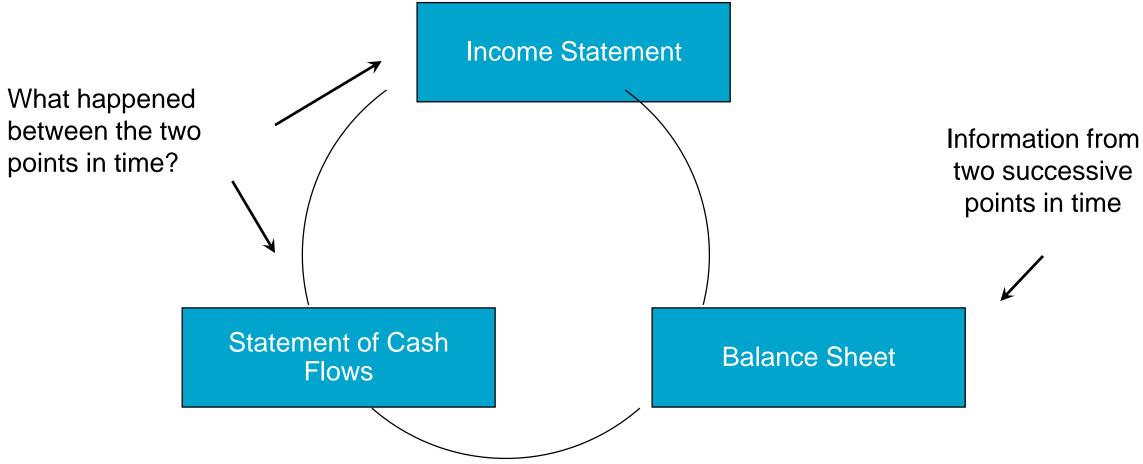
- A. cash flow statement.
- B. statement of operations.
- C. statement of financial position. (2 Years can do some analysis + notes to statements)

A is correct. Changes in a company's long-term assets are found in the investing section of the cash flow statement.

Although the statement of operations may show the depreciation it wouldn't show any information about purchases or dispositions during the year except for gains or losses on disposition.

The statement of financial position shows the information at only a single point in time

LINKS BETWEEN FINANCIAL STATEMENTS



LOS h: Explain links between the income statement, balance sheet, and cash flow statement.

ACCOUNTING EQUATIONS A = L + E

Retained Earnings for non accountants:

- The Income Statement is for a "period" say calendar year;
- > The Income Statement gets reset to 0 at the beginning of the year;
- > So it gets "closed out" at the end of the year;
- Retained Earnings is the link between the Balance Sheet and the Income Statement;
- > Balance Sheet Accounts carry balances from year to year, the Balance Sheet is "as at a Certain Date";
- Dividends are paid out of Retained Earnings.

LOS h: Explain links between the income statement, balance sheet, and cash flow statement.

FINANCIAL RATIO ANALYSIS

LOS j: Identify and interpret ratios used to analyse a company's liquidity, profitability, financing, shareholder return, and shareholder value.

Important Questions

How liquid is the company?

(Short-term ability to pay bills)

RATIOS: LIQUIDITY

Is the company generating enough profit from its assets?

PROFITABILITY

How is the company financing its assets?

FINANCIAL

Is the company providing sufficient return for its shareholders?

SHAREHOLDER RETURN & VALUE

LOS i: Explain the usefulness of ratio analysis for financial statements.

LIQUIDITY RATIOS

How liquid is the company?

(Short-term ability to pay bills)

ABC's Current Ratio (20X2)

= Current assets / Current liabilities

= 165 / 100 = 1.65

Balance Sheet / Balance sheet

ABC's Quick Ratio (20X2)

Balance Sheet / Balance sheet

= (Current assets – Inventories) / Current liabilities

= (165 - 95) / 100 = 0.70

Liquidity ratios measure a company's ability to meet its short-term obligations. A current ratio of 2 is frequently used as a minimum desirable standard.

LOS j: Identify and interpret ratios used to analyse a company's liquidity, profitability, financing, shareholder return, and shareholder value.

LIQUIDITY RATIOS

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(Short-term ability to pay bills)

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Balance Sheet / Balance sheet

ABC's Quick Ratio (20X2)

Balance Sheet / Balance sheet

= (Current assets – Inventories) / Current liabilities

= (165 - 95) / 100 = 0.70

The quick ratio excludes inventories, which are the least liquid current asset. A quick ratio of 1 or higher is often viewed as desirable.

LOS j: Identify and interpret ratios used to analyse a company's liquidity, profitability, financing, shareholder return, and shareholder value.

PROFITABILITY RATIOS: INCOME STATEMENT / INCOME STATEMENT

Is the company generating enough profit from its assets?

Revenues

Cost of sales

= Gross profit

Other operating expenses

= Operating income or EBIT

Interest expense

= Earnings before tax

Tax expense

= Net income

Gross Profit Margin = Gross Profit / Revenue

Operating Profit Margin = Operating Income / Revenue

Net Profit Margin = Net Income / Revenue

LOS j: Identify and interpret ratios used to analyse a company's liquidity, profitability, financing, shareholder return, and shareholder value.

PROFITABILITY RATIOS: INCOME STATEMENT / BALANCE SHEET

Is the company generating enough profit from its assets?

Revenues

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= Net income

Basic Earning Power = Operating Income / Total Assets

Return on Assets = Net Income / Total Assets

LOS j: Identify and interpret ratios used to analyse a company's liquidity, profitability, financing, shareholder return, and shareholder value.

Is the company generating enough profit from its assets?

PROFITABILITY RATIOS

ABC's Net Profit Margin

- = Net income / Revenues
- = 76 / 650 = 0.1169 = 11.69%

ABC's Basic Earning Power

- = Operating income / Total assets
- = 110 / 565 = 0.1947 = 19.47%

ABC's Return On Assets (ROA)

- = Net income / Total assets
- = 76 / 565 = 0.1345 = 13.45%

LOS j: Identify and interpret ratios used to analyse a company's liquidity, profitability, financing,

ABC COMPANY: INCOME STATE	MENT	
Year Ending 31 December 20x2 (\$ millions)		
Revenues		\$650
Cost of sales		_(450)
Gross profit		\$200
Other operating expenses		
Selling expenses	\$(30)	
General and administrative expenses	(20)	
Depreciation expense	(40)	_
Total other operating expenses		(90)
Operating income		\$110
Interest expense		(15)
Earnings before taxes		\$95
Income taxes		(19)
Net income		<u>\$76</u>

ABC Company Statement of Financial Position

As of 31 December	20X2	
(\$ millions)		
Assets		
Cash	25	
Accounts receivable	40	
Inventories	95	
Other current assets	5	
Total current assets		\$165
Gross property, plant, and equipment	460	
Accumulated depreciation	(160)	
Net property, plant, and equipment	\$300	
Intangible assets	100	
Total non-current assets		\$400

Total assets

\$565

The basic earning power ratio is calculated as:

- A. Net income/Total assets.
- B. Operating income/Revenues.
- C. Operating income/Total assets.

The basic earning power ratio is calculated as:

- A. Net income/Total assets.
- B. Operating income/Revenues. Is operating profit margin
- C. Operating income/Total assets. ~

The basic earning power ratio is defined as Operating income/Total assets and measures the profit generated from operations with the assets used to generate that income

PROFITABILITY RATIOS

ABC's Net Profit Margin

= Net income / Revenues

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= 110 / 565 = 0.1947 = 19.47%

How Is the Company Financing Its Assets?

FINANCIAL RATIOS

Balance Sheet / Balance sheet

ABC's Debt-to-Equity Ratio

$$= (10 + 232) / 233$$

$$= 242 / 233 = 1.04$$

ABC's Equity Multiplier (Financial Leverage)

= Total assets / Equity

$$= 565 / 233 = 2.42$$

As of 31 December	20X2	
(\$ millions)		
Assets		
Cash	25	
Accounts receivable	40	
Inventories	95	
Other current assets	5	
Total current assets		\$165
Gross property, plant, and equipment	460	
Accumulated depreciation	(160)	
Net property, plant, and equipment	\$300	
Intangible assets	100	
Total non-current assets		\$400
Total assets		\$565
Liabilities and Equity		
Accounts payable	54	
Accrued liabilities	36	
Current portion of long-term debt	10	
Total current liabilities		\$100
Long-term debt	232	
Total non-current liabilities		\$232
Total liabilities		\$332
Common stock	85	
Retained earnings	148	
Total owners' equity		\$233

LOS j: Identify and interpret ratios used to analyse a company's liquidity, profitability, financing, shareholder return, and shareholder value.

A company has an equity multiplier of 1.5 in an industry in which the average equity multiplier is 2.0. Compared with the industry, the company:

- A. is less solvent.
- B. uses a lower portion of equity financing to finance its assets.
- C. uses a higher portion of equity financing to finance its assets.

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- A. is less solvent.
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- C. uses a higher portion of equity financing to finance its assets.

ABC's Equity Multiplier (Financial Leverage) = Total assets / Equity

WORK IT OUT example

$$= 150 / 100 = 1.5$$
 $200 / 100 = 2.0$ $A = L + E$ $A = L + E$ $200 = 100 + 100$ $100 / 150 = 66.666%$ $100 / 200 = 50\%$

C is correct. The equity multiplier or financial leverage ratio equals total assets divided by equity. The lower the number, the more the assets are financed by equity.

Therefore, because the company's ratio of 1.5 is lower than the industry's ratio of 2.0, the company uses a higher portion of equity financing to finance its assets than the industry does.

SHAREHOLDER RETURN RATIO: ROE FOR ABC COMPANY

Return on equity =
$$ROE = \frac{Net income}{Equity}$$

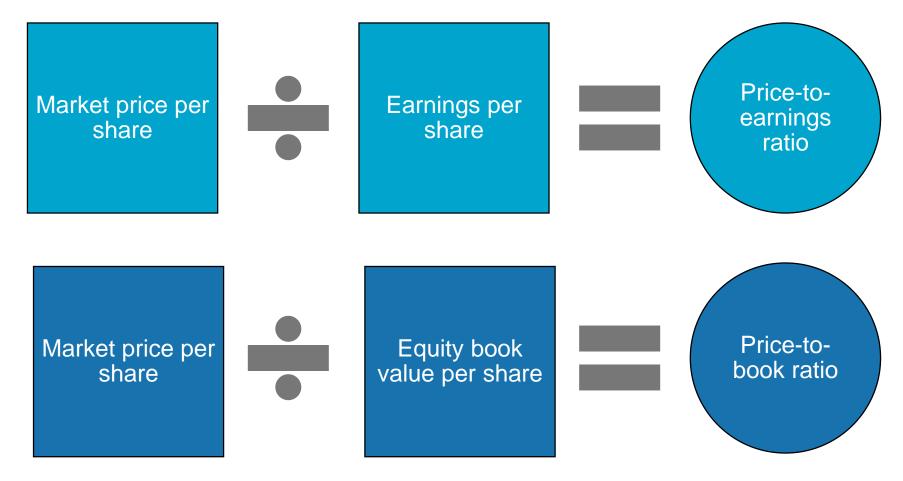
$$ROE = \frac{76}{233} = 0.32618 = 32.62\%$$

ABC COMPANY: INCOME STATE	MENT	
Year Ending 31 December 20x2		
(\$ millions) Revenues		\$650
Cost of sales		(450)
Gross profit		\$200
Other operating expenses		
Selling expenses	\$(30)	
General and administrative expenses	(20)	
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Total other operating expenses		(90)
Operating income		\$110
Interest expense		(15)
Earnings before taxes		\$95
Income taxes		(19)
Net income		<u>\$76</u>

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LOS j: Identify and interpret ratios used to analyse a company's liquidity, profitability

MARKET VALUE RATIOS: IS MANAGEMENT CREATING SHAREHOLDER VALUE?



LOS j: Identify and interpret ratios used to analyse a company's liquidity, profitability, financing, shareholder return, and shareholder value.

SUMMARY OF RATIOS FOR ABC COMPANY

Ratio		ABC's 20X2 Value	20X2 Industry Value	Comparison
Current ratio	Current assets Current liabilities	1.65	1.92	Lower
Quick ratio	Current assets – Inventories Current liabilities	0.70	0.75	Lower
Return on assets	Net income Total assets	13.45%	10.00%	Higher
Basic earning power	Operating income Total assets	19.47%	15.00%	Higher
Return on equity	Net income Equity	32.62%	27.30%	Higher
Net profit margin	Net income Revenues	11.69%	5.56%	Higher
Operating profit margin	Operating income Revenues	16.92%	8.33%	Higher
Asset turnover	Revenues Total assets	1.15	1.80	Lower
Financial leverage	Total assets Equity	2.42	2.73	Lower

Liquidity is lower, returns are higher, turnover is lower, and leverage is lower.

LOS j: Identify and interpret ratios used to analyse a company's liquidity, profitability, financing, shareholder return, and shareholder value.

Which of the following ratios would be used by an analyst to assess the value being created for shareholders by the company?

- A. Net profit margin
- B. Current ratio
- C. Price/earnings ratio

Which of the following ratios would be used by an analyst to assess the value being created for

shareholders by the company?

A. Net profit margin

B. Current ratio

C. Price/earnings ratio

The net profit margin measures the return left over for shareholders but alone does not measure the value creation of those earnings.

The current ratio measures liquidity and would not be used to determine the value created for shareholders.

Current liabilities

Current assets – Inventories
Current liabilities

Net income Total assets

Operating income Total assets

Net income

Equity

Net income Revenues

Operating income

Revenues

Revenues Total assets

> Total assets Equity

C is correct. To assess the value being created for shareholders, the analyst would use the price/earnings ratio (P/E). The P/E = Market price per share ÷ Earnings per share and tells the analyst what the market is willing to pay for each \$1 of earnings. If two companies are in the same industry and one has a higher P/E, it may indicate that the company with the higher ratio has stronger growth potential and, therefore, that investors are willing to pay more for its earnings

Price/earnings ratio
Price/book value ratio

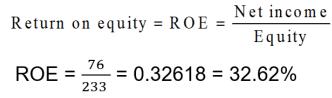
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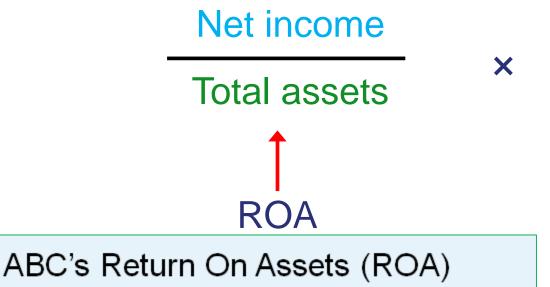
DUPONT ANALYSIS: THE DECOMPOSITION OF ROE

Return on equity can be decomposed in three components:

- 1. net profit margin,
- 2. asset turnover, and
- 3. financial leverage.







= Net income / Total assets

= 76 / 565 = 0.1345 = 13.45%

Total assets

Equity



Leverage

13.45% x 2.42489 = 32.62%

 $\frac{565}{233} = 2.42489$

X

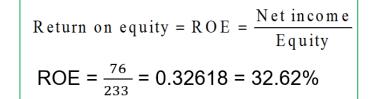
DUPONT ANALYSIS: THE DECOMPOSITION OF ROE

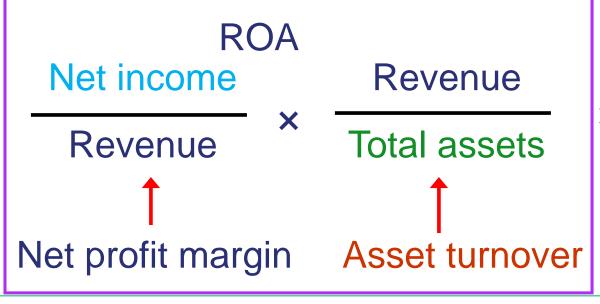
$$= \frac{76}{650} \times \frac{650}{565} = 0.1169 \times 1.15 = 0.1345 = 13.45\%$$

DUPONT ANALYSIS: THE DECOMPOSITION OF ROE

Return on equity can be decomposed in three components:

- 1. net profit margin,
- 2. asset turnover, and
- 3. financial leverage.





Total assets

Equity

Leverage

= Net profit margin × Asset turnover × Financial leverage

$$= \frac{76}{650} \times \frac{650}{565} \times \frac{565}{233} = 0.1169 \times 1.15 \times 2.42$$

$$= 0.3253 = 32.53\%$$